

### Trailblazer Virtual Bootcamp for Salesforce Associates Questions & Answers Demo

# Version: 7.0

### **Question: 1**

Two users in the same opportunity record are seeing different fields. What is the reason for this?

A. The missing fields are marked as hidden in Object Manager.

- B. The users are assigned different profiles and page layouts.
- C. The users have been configured with different Locales.

**Answer: B** 

Explanation:

#### Question: 2

A Salesforce associate deletes an Account of a company that recently went out of business. Which other related records are automatically deleted?

A. Any related leadsB. Any related casesC. Any related opportunities

Answer: C

#### Explanation:

#### Question: 3

Which tool creates a visual representation of objects and their relationships?

A. App LauncherB. Object ManagerC. Schema Builder

Answer: C

Explanation:

#### Question: 4

Get Cloudy Consulting's growing marketing team is on a custom profile named Marketing Team.' The

team currently has Read access to leads and opportunities- Two marketing managers need Edit access on leads.

What should the Salesforce associate do to grant them the access they need?

- A. Create a permission set that grants Edit access to leads and assign it to the marketing managers.
- B. Create a permission set that grants Edit access to leads and assign it to the marketing team.
- C. Create a new profile that grants Edit access to leads and assign it to the marketing managers.

**Answer: A** 

Explanation:

#### Question: 5

Get Cloudy Consulting requires a value in the Status field every time a record is created or edited. What should they do to enforce this?

- A. Make the field required in Object Manager.
- B. Make the field required with a validation rule.
- C. Make the field required in organization-wide defaults.

Answer: A

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