

Microsoft

Exam MB6-897

Microsoft Dynamics 365 for Retail

Version: Demo

[Total Questions: 10]

Question No : 1

You are the distribution manager for your company.

You need to set up cross-docking functions for planned purchase orders.

Which two components do you need to configure? Each answer presents part of the solution.

- A. service categories
- B. replenishment rules
- C. product packages
- D. date intervals

Answer: A,B

Question No : 2

You plan to implement installment billing.

Which two payment processing options can you use? Each answer presents a complete solution.

- A. When the customer uses an on-account payment type, the payment is added to the customer's balance.
- B. Authorization cannot be handled manually for installment billing transactions.
- C. When a credit card is used as payment, the processor submits payments for authorization and settlement.
- D. Installment payments can be processed up to three business days after they are due.

Answer: B,C

Question No : 3

On which two forms can you view the loyalty transactions for a store? Each correct answer presents a complete solution.

- A. Retail store transactions
- B. Customer item statistics

- C. Sales orders
- D. Loyalty programs

Answer: A,C

Question No : 4

Which two prerequisites are required to configure full text search? Each correct answer presents part of the solution.

- A. Define criteria.
- B. Define the search parameters.
- C. Enable full text in the call center parameters.
- D. Enable order completion.

Answer: A,B

Question No : 5

You need to create a call center.

Which three actions can you perform on the Call center form? Each correct answer presents a complete solution?

- A. Configure a product catalog.
- B. Process the assortment for the new channel.
- C. Create scripts that appear in the sales order form.
- D. Assign a default assortment hierarchy.
- E. Create a channel

Answer: A,B,D

Question No : 6

You plan to run the installment billing process for a company. You process a credit card payment.

Which two actions will occur? Each correct answer presents a complete solution.

- A. The payment requires manual authorization.
- B. The payment is added to the balance of the customer's account.
- C. The payment is settled.
- D. The payment is submitted for authorization.

Answer: B,D

Question No : 7

You create inventory replenishment rules for warehouses attached to the west coast retail channels.

To which two components can you apply replenishment rules? Each correct answer presents a complete solution.

- A. assortments
- B. replenishment hierarchies
- C. retail channels
- D. hierarchy purposes

Answer: B,C

Question No : 8

You create a new catalog for spring.

You need to track customer response for the new catalog.

What should you implement?

- A. source codes
- B. call center scripts
- C. target markets
- D. info codes

Answer: B

Question No : 9

You have a sales order that has the following characteristics:

- Two sales order lines are invoiced.
- One sales order line is partially delivered.
- One line is cancelled.

What is the detailed status of this sales order?

- A. Partially delivered
- B. Partially invoiced
- C. Delivered
- D. Open order
- E. Invoiced

Answer: A

Question No : 10

You are designing the receipt format for retail stores.

You need to ensure that receipts display the store number, register number, and date.
Which profile should you use?

- A. functionality profile
- B. receipt profile
- C. visual profile
- D. hardware profile

Answer: B

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