

# Microsoft

## MB-340 Exam

**Microsoft Dynamics 365 Commerce Functional Consultant**

**Questions & Answers  
Demo**

# Version: 4.0

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**Question: 1**

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HOTSPOT

You need to design the integration solution for stores that are not yet using Dynamics 365 Commerce.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Component
Import transaction records from the legacy system.	<div style="border: 1px solid black; padding: 2px;"><div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"><span></span><span>▼</span></div><div style="padding: 2px;"><ul style="list-style-type: none"><li>Sales orders</li><li>Retail transactions</li><li>Retail statements</li></ul></div></div>
Check for issues.	<div style="border: 1px solid black; padding: 2px;"><div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"><span></span><span>▼</span></div><div style="padding: 2px;"><ul style="list-style-type: none"><li>Sales order confirmation</li><li>Validate store transactions</li><li>Data validation checklist</li><li>Calculate statement in batch</li></ul></div></div>
Correct the issues.	<div style="border: 1px solid black; padding: 2px;"><div style="background-color: #f0f0f0; padding: 2px; display: flex; justify-content: space-between; align-items: center;"><span></span><span>▼</span></div><div style="padding: 2px;"><ul style="list-style-type: none"><li>Data management workspace</li><li>Microsoft Excel add-in</li><li>Store Financials workspace</li><li>Sales order details</li></ul></div></div>

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**Answer:**

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Requirement	Component
Import transaction records from the legacy system.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;">Sales orders</div> <div style="background-color: #d3d3d3; padding: 2px;">Retail transactions</div> <div style="padding: 2px;">Retail statements</div> </div>
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Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/valid-checker>

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## Question: 2

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HOTSPOT

A company uses Dynamics 365 Commerce to create and manage customer sales orders.

You must send customers email updates when their order status changes.

You need to configure the system.

How should you complete the configuration? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

**Requirement**

**Object**

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

---

**Answer:**

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**Requirement**

**Object**

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-notification-profiles>

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-templates-transactions>

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**Question: 3**

You need to identify the configuration issue for the active student who is buying a clearance shirt with a coupon.

What should you use?

- A. Category price rules
- B. Price simulator
- C. Retail price reports
- D. View all discounts operation
- E. Discount concurrency mode

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**Answer: B**

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Reference:

<https://technologyblog.rsmus.com/microsoft/retail-price-simulator-d365/>

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**Question: 4**

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HOTSPOT

You need to configure functionality to help sales associates who are students interpret customer behavior analysis data.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Component										
Enable required functionality in Dynamics 365 Commerce.	<table border="1"><tr><td data-bbox="826 856 1230 898"></td><td data-bbox="1230 856 1278 898">▼</td></tr><tr><td data-bbox="826 898 1278 961">Customer Insights</td><td></td></tr><tr><td data-bbox="826 961 1278 1008">Feature management</td><td></td></tr><tr><td data-bbox="826 1008 1278 1054">Lifecycle Services</td><td></td></tr><tr><td data-bbox="826 1054 1278 1104">Microsoft Azure</td><td></td></tr></table>		▼	Customer Insights		Feature management		Lifecycle Services		Microsoft Azure	
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Customer Insights											
Feature management											
Lifecycle Services											
Microsoft Azure											
Specify the student information to display to sales associates in the POS system.	<table border="1"><tr><td data-bbox="826 1121 1230 1163"></td><td data-bbox="1230 1121 1278 1163">▼</td></tr><tr><td data-bbox="826 1163 1278 1226">Customer attributes</td><td></td></tr><tr><td data-bbox="826 1226 1278 1272">Dimensions :</td><td></td></tr><tr><td data-bbox="826 1272 1278 1318">Customer groups</td><td></td></tr><tr><td data-bbox="826 1318 1278 1365">Attribute groups</td><td></td></tr></table>		▼	Customer attributes		Dimensions :		Customer groups		Attribute groups	
	▼										
Customer attributes											
Dimensions :											
Customer groups											
Attribute groups											

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**Answer:**

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Requirement	Component					
Enable required functionality in Dynamics 365 Commerce.	<table border="1"><tr><td>▼</td></tr><tr><td>Customer Insights</td></tr><tr><td>Feature management</td></tr><tr><td>Lifecycle Services</td></tr><tr><td>Microsoft Azure</td></tr></table>	▼	Customer Insights	Feature management	Lifecycle Services	Microsoft Azure
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▼						
Customer attributes						
Dimensions						
Customer groups						
Attribute groups						

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**Question: 5**

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You need to configure the POS layout to include a process to retrieve the customer transaction for pickup in the store.

Which operation should you use?

- A. Conclude transaction
- B. Order fulfillment
- C. Pick up all products
- D. Recall transaction
- E. Outbound operation

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**Answer: C**

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Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/customer-orders-overview>

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