MB-210 Exam

Microsoft Dynamics 365 for Sales

Questions & Answers

Demo

Version: 20.0

Question: 1

You need to configure pricing for the Contoso, Ltd. invoice. What should you do?

- A. Set the Invoice Product to Override Price
- B. Set the Invoice Product to Use Default
- C. Configure an end date for the price list

	Answer: A
Explanation:	

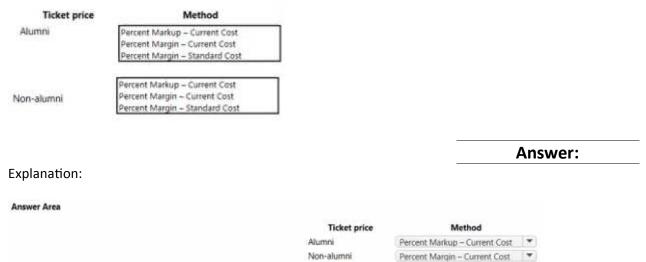
Question: 2

HOTSPOT

You need to create a discount list for ticket sales.

Which pricing methods should you use? To answer, select the appropriate method in the dialog box in the answer area.

NOTE: Each correct selection is worth one point.



Question: 3

You need to implement dash Which URL should you use?	boards.						
A. https://bellowscollege.crm B. http://bellowscollege.crm C. https://bellowscollege.dyr D. https://crm.bellowscollege	.dynamics.co namics.com	om					
				-	Answer: A		
Explanation:				-			
Question: 4	_						
You need to resolve	the sales	manager's	issue	regarding	private	box	customers.
What should you do?							
A. Convert all incoming phon B. Convert the sales manager C. Convert the sales manager D. Convert the dean's phone	r's emails lo d r's emails to	opportunities. leads.					
				-	Answer: C		
Explanation:							
Question: 5	_						
You need to configure a phon To which value should you se							
A. contact name B. stakeholder C. record owner D. dean							
				-	Answer: A		
Explanation:				-			
Reference:							

https://docs.microsoft.com/en-us/dynamics365/customerengagement/on-premises/basics/add-phone-<u>call-task-email-appointment-activity-case-record</u>

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