

HP

HPE2-W07 Exam

Selling Aruba Products and Solutions

Questions & Answers Demo

Version: 6.0

Question: 1

A customer asks what you mean when you say that Aruba Zero Trust Security provides "context-based" access policies. What should you explain?

- A. The solution can give different access rights to the same user based on additional factors, such as device type, time, and location.
- B. The wizard for creating access policies shows different views based on whether a business user or technical user is creating the policy.
- C. The access policies are customized through a CLI, which creates a different CU "context" per custom access control policy.
- D. The solution's access control capabilities depend on the ClearPass Policy Manager licensing level that the customer chooses.

Answer: D

Explanation:

Question: 2

What is one business benefit that Aruba AI insights helps customers to achieve?

- A. Providing location services to improve the user experience
- B. Reducing help desk tickets and time spent on troubleshooting issues that can hamper a business
- C. Automatically profiling IoT devices for better inventory
- D. Enabling BYOD with a self-service portal for device provisioning

Answer: C

Explanation:

Question: 3

Where do analysts predict the majority of data will be generated by 2022?

- A. The public cloud
- B. On-prem data centers
- C. Co-located data centers
- D. The edge

Answer: A

Explanation:

Question: 4

Which two key opportunities does Aruba recommend that you pursue to sell Aruba Unified Infrastructure in the campus?

- A. 25GDE campus edge upgrades and 100GbE core upgrades
- B. WI-FI 6 upgrades and transitions to Aruba ESP (Edge Services Platform)
- C. Security overhauls and software-defined networking (SON) deployments
- D. Firewall integrations and OWE deployments

Answer: A

Explanation:

Question: 5

What is a business benefit of Aruba Unified Infrastructure?

- A. It enables customers to converge management of data center servers, storage, and networking within Aruba Central.
- B. It enables customers to apply the benefits of AIOps and Zero Trust Security across wired, wireless, WAN, and 5G networks.
- C. It enables customers to secure and automate their wired, wireless, and WAN networks without the need for solutions like Aruba Central and ClearPass.
- D. It enables customers to create a wired and wireless network that is inherently trustworthy regardless of what devices connect to it.

Answer: C

Explanation:

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