

# **Selling HPE IT Operations Management Solutions**

**Verson: Demo** 

[Total Questions: 10]

#### HP HPE2-N66: Practice Test

# **Question No: 1**

What opportunities are defined by the Enterprise Service Management (ESM) market?

- A. service Management opportunities within large enterprise customers only
- B. service Management opportunities less than 10 end users
- C. service Management opportunities outside of IT
- **D.** service Management opportunities more than 50 end users

**Answer: B** 

## **Question No: 2**

Which two industry trends threaten to replace internal IT? (Select two.)

- A. public cloud
- B. DevOps
- C. technical user groups
- D. external service providers
- E. The Open Group

Answer: C,D

### **Question No:3**

What is included in the Ultimate Edition of HPE Data Center Automation Solution?

- A. provisioning and patching with no limit to scale
- **B.** full stack provisioning, patching, and compliance with no limit to scale
- **C.** provisioning and patching of up to 5.000 OSI
- **D.** full stack provisioning, patching, and compliance for up to 5.000 OSI

**Answer: C** 

#### **Question No: 4**

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Who are the target personas for an HPE Operations Bridge opportunity? (Select two.

- A. IT Service Manager
- **B.** Director of IT Operations
- C. IT Network Manager
- D. VP of IT Operations
- E. Director of Infrastructure

Answer: B,E

# **Question No:5**

IT Service Management Automation Premium comes with all of the capabilities of the Express Edition of IT Service Management Automation and has what added capabilities? (Select three.)

- A. Diagnostics
- B. Portfolio Management
- C. Asset management
- **D.** Task automation
- E. Discovery
- F. Real user monitoring

Answer: B,C,F

### **Question No: 6**

How large is the market opportunity for IT Service Management?

- **A.** \$12M
- **B.** \$500M
- C. \$6.1B
- **D.** \$10B

**Answer: D** 

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#### **Question No:7**

What is the name of the HPE IT Service Management Automation software-as-a-service?

- A. HPE Service Manager
- B. HPE Service Broker
- C. HPE Service Anywhere
- D. HPE Server Automation

Answer: D

#### **Question No:8**

Who are three top competitors with HPE in the IT Service Management space? (Select three)

- A. Micro Focus
- B. Cherwell
- C. ServiceNow
- D. Dell
- E. VMware
- F. E BMC

Answer: A,B,E

### **Question No:9**

What are two challenges that the HPE Operations Bridge solution Root Cause Analysis and Remediation use case help customers address? (Select two.)

- A. inability to locate the root cause of an issue prior to service disruption
- B. multiple requests consoles
- C. too much time spent troubleshooting unknown problems
- D. high costs to manage users of the tools
- E. poor quality of infrastructure automation for new services

Answer: A,C

# **Question No: 10**

How does HPE solve for the Business and IT Alignment use case with Operations Bridge? (Select two.)

- A. optimized resource time allocation
- B. accelerate strategic alignment
- C. powerful user interface
- D. full stack provisioning
- E. agile business management services

Answer: D,E

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