HP

HPE2-E72 Exam

Selling HPE Hybrid Cloud Solutions

Questions & Answers
Demo

Version: 5.0

Question: 1

What issue with public cloud leads some companies to move workloads back on-premises?

A. Limited scalability
B. Time consuming manual configuration
C. Underutilized resources
D. Lack of control

Answer: D

Reference: https://www.hpe.com/us/en/insights/articles/decision-guide-public-cloud-versus-on-prem-storage- 1701.html

Question: 2

What is one way HPE differentiates itself as a provider of hybrid cloud solutions?

A. HPE enables companies to customize their solutions with a Unified API
B. HPE provides hybrid cloud solutions that integrate with the top two public cloud providers
C. HPE provides development tools for public and private clouds
D. HPE provides a superior public cloud experience and seamless integration with private clouds

Answer: D

Reference: https://www.hpe.com/us/en/greenlake.html

Question: 3

Which issue is one of the business drivers for HPE GreenLake?

A. Flat growth
B. Increased price competition
C. Inefficient workflows for line of business
D. Long procurement cycles

Answer: B

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Question: 4

Which correctly describes how customers are using public cloud today?

A. Just under half of customers run any workloads in the public cloud, and they are primarily SMBs.
B. A majority of customers now run the majority of their workloads in the public cloud.
C. Most customers are using public cloud services, but only a small minority of workloads actually run in the public cloud.

D. Only about ten percent of customers run any workloads in the public cloud, but they are the largest enterprises.

Answer: D

Reference: https://www.computerworld.com/article/3428108/the-major-hybrid-cloud-options-compared-aws- outposts-vs-azure-stack-vs-google-anthos.html

Question: 5

What is one key value that customers are seeking from their data platform?

A. Automation to deliver data on demand
B. Ability to perform a wholesale migration from on-prem to cloud
C. Less of a concentration on hybrid environments as most data is on-prem
D. Ability to use run analytics on tape for lower costs

Answer: D

Reference: https://www.hpe.com/us/en/newsroom/press-release/2019/08/hpe-advances-its-intelligent-data- platform-with-acquisition-of-mapr-business-assets.html

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