

# **HP**

## **HPE0-P27 Exam**

### **Configuring HPE GreenLake Solutions**

#### **Questions & Answers Demo**

# Version: 5.0

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**Question: 1**

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Does this business goal align with the value of an HPE GreenLake solution?

Solution: preserve capital with a different consumption model.

- A. Yes
- B. No

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**Answer: A**

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Explanation:

Reference: <https://cdw-prod.adobecqms.net/content/dam/cdw/on-domain-cdw/brands/hewlett-packard-enterprise/hpe-greenlake-flex-capacity-brochure.pdf>

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**Question: 2**

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You are designing a custom HPE GreenLake solution for a customer who needs a virtual desktop infrastructure (VDI) platform.

Is this a guideline you should follow to determine the solution components to include? Solution: Avoid mixing different families of HPE products, such as Synergy and Primera.

- A. Yes
- B. No

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**Answer: B**

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Explanation:

Reference: [https://www.hpe.com/emea\\_europe/en/integrated-systems/synergy.html](https://www.hpe.com/emea_europe/en/integrated-systems/synergy.html)

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**Question: 3**

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Is this solution component included in all HPE GreenLake deals?

Solution: Monitoring through Adaptive Management Services.

- A. Yes
- B. No

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**Answer: A**

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Explanation:

Reference: <https://www.uniquesolutionsit.com/services/hpe-greenlake-management-services/>

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**Question: 4**

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Is this a true statement about Excel Business Case tool outputs?

Solution: HPE GreenLake calculations are based on averages from large enterprise customers.

A. Yes

B. No

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**Answer: B**

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Explanation:

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**Question: 5**

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Is this how you should approach a customer who makes purchasing decisions using total cost of ownership (TCO)?

Solution: Calculate ROI without NPV because this customer does not care about present value.

A. Yes

B. No

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**Answer: B**

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Explanation:

Reference: [https://psnow.ext.hpe.com/doc/a00026222enw?jumpid=in\\_lit-psnow-red](https://psnow.ext.hpe.com/doc/a00026222enw?jumpid=in_lit-psnow-red)

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