

## **Question: 1**

According to the Ponemon Institute study, what is the average cost of a data breach/incident?

- A. \$66
- B. \$66K
- C. \$6.6M
- D. \$66M

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**Answer: C**

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## **Question: 2**

What is an example of RTO?

- A. Promised recovery time of a mission critical server is 2 hours.
- B. Files older than 1 year are deleted.
- C. Mission critical servers are backed up every 30 minutes.
- D. Email is retained for 90 days.

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**Answer: A**

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Explanation:

Reference:

[http://en.wikipedia.org/wiki/Recovery\\_point\\_objective#RPO\\_and\\_RTO\\_.E2.80.93\\_a\\_worked\\_example](http://en.wikipedia.org/wiki/Recovery_point_objective#RPO_and_RTO_.E2.80.93_a_worked_example)

## **Question: 3**

Which analyst organization states that HP Connected Backup is "The most scalable solution to protect enterprises consisting of 50,000+ endpoint devices"?

- A. Forrester
- B. IDC
- C. ESG
- D. Gartner

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**Answer: D**

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## **Question: 4**

What are the four core capabilities of the HP Adaptive Backup and Recovery (ABR) initiative?

- A. prioritization, prediction restoration, automation
- B. prioritization, prediction, recommendation, activation
- C. prioritization, perception, recommendation, automation

- D. prioritization, prediction, recommendation, automation

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**Answer: D**

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Explanation:

Reference:

<http://h30499.www3.hp.com/t5/HP-Autonomy-Blog/Data-Protection-If-It-Ain-t-Broke-FIX-IT-HP-Unveils-Adaptive/ba-p/6278775#.VEzxi4uUdUM>

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### **Question: 5**

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How much additional data can be backed up by HP StoreOnce deduplication over competitive solutions?

- A. 2x
- B. 20x
- C. 50x
- D. 100x

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**Answer: A**

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