

HP Selling HP Business Personal Systems Hardware 2020 Exam

Questions & Answers Demo

Version: 4.0

Question: 1

How can you Help your worldwide corporate and enterprise customers with stable, consistent images and managed lifecycle transitions?

- A. Offer installation and recycle services.
- B. Offer a product with an HP Care Pack.
- C. Offer a contract for after warranty care.
- D. Offer a product with global series support.

Answer: D

Question: 2

What does the HP Secure Erase do?

A. It updates and maintains software and security settings across a fleet of PCs and HP Enterprise printers.

B. It quickly and effectively removes any malware from HP-protected personal systems and printer devices.

C. It helps with real-time malware protection using deep neural nets, including zero-day attacks.

D. It permanently destroys sensitive information from hard drives and solid-state drives, so it can never be recovered or compromised.

Answer: C

Question: 3

What ate some of the HP Lifecycle Services benefits? (Select two.)

A. IT asset and budget optimization

B. installation and management of servers, networking equipment, printers, and all software for your devices

C. proactive security and management of qualified HP and 3rd party PC devices

- D. proactive replacement of HP batteries and hard drives before they cause downtime
- E. advanced security policy management for all endpoint devices manufactured by HP

Answer: BD

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Question: 4

What is the HP Endpoint Security Controller?

A. It is a physically isolated and cryptographically protected hardware component.

- B. It is a control board that informs Microsoft Windows how the PC is protected.
- C. It is an HP software that holistically controls the security of the PC.
- D. It is a hardware component that proactively informs HP about security incidents.

Answer: C

Question: 5

Your healthcare customer has overburdened IT staff and Inadequate IT resources, but they have a growing need to migrate their devices from Microsoft Windows 7 to Windows 10. Which HP Daa5 explanation is correct and relevant to this customer?

A. HP DaaS is a solution that combines hardware and premium same-day support, proactive management, and services for every stage of the device lifecycle.

B. HP DaaS is a complete solution that includes migrating from Microsoft Windows 7 to Windows 10 on all existing PCs.

C. HP DaaS provides security and additional software to monitor the health of your PC, with reduced costs as all reporting is done automatically.

D. HP DaaS is a complete solution that combines hardware, support, proactive management, and services for every stage of the device lifecycle to optimize IT assets and resources.

Answer: A

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