

Lenovo

DCP-315C Exam

Lenovo Data Center Technical Sales Certification Exam (DCP-315C) Exam

**Questions & Answers
Demo**

Version: 4.0

Question: 1

What is key question to ask your customer when determining which category of Lenovo Support Services is the best fit for their data center?

- A. What type of OS are you running?
- B. Do you have mission critical applications?
- C. Do you have a hyperconverged infrastructure?
- D. Do you have a strategy in place for disaster recovery?

Answer: C

Reference:

<https://www.connection.com/brand/lenovo/lenovo-hyperconverged-solutions>

Question: 2

Which Lenovo support service category will provide a customer with 4-hour response times, 24 hours per day, 7 days per week in the event of a disk failure?

- A. Basic
- B. Advanced
- C. Essential
- D. Foundation

Answer: C

Reference:

<https://www.lenovo.com/in/en/data-center/services/support/>

Question: 3

An enterprise customer needs a 1U rack server for implementing a new VDI Solution. The server should support up to 6 TB of memory, 12 drives, and 4 port 10Gbps SFP+ LAN on the motherboard. Which Lenovo server should you recommend?

- A. SR650 with first generation of Intel Xeon Scalable CPUs
- B. SR950 with first or second generation of Intel Xeon Scalable CPUs
- C. SR630 with second generation Intel Xeon Scalable CPUs

D. SR530 with second generation of Intel Xeon Scalable CPUs

Answer: B

Reference:

<https://lenovopress.com/lp0647.pdf>

Question: 4

Your customer needs 24TB of memory to run SAP HANA.
Which server should you recommend?

- A. SR850
- B. SR950
- C. SN850
- D. SR650

Answer: B

Reference:

<https://www.lenovo.com/pk/en/data-center/solutions/sap#>

Question: 5

Which statement can be used to describe the flexibility provided by Lenovo?

- A. Lenovo provides a range of solutions from validated data center solution designs to fully integrated solutions.
- B. Lenovo x86 servers are ranked #1 in reliability for 6th straight year
- C. Lenovo has 140 current world-record performance benchmarks
- D. Lenovo provides a portfolio of storage products from DAS to enterprise, unified DE storage

Answer: B

Reference:

<https://lenovopress.com/lp1117-itic-reliability-study>

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