

# **SAP**

## **C\_S4CS\_2308 Exam**

**Certified Application Associate - SAP S/4HANA Cloud public  
edition - Sales**

**Questions & Answers  
Demo**

# Version: 4.0

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## Question: 1

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Which of the following activities are part of the key process flow for Scheduling Agreements in Procurement (BMR)? Note: There are 3 correct answers to this question.

- A. Maintain delivery schedule
- B. Create or change scheduling agreement
- C. Maintain quota arrangement
- D. Maintain service entry sheet
- E. Monitor down payment process

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**Answer: A, B, C**

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## Question: 2

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Which of the following KPIs are part of the Procurement Overview Page? Note: There are 2 correct answers to this question.

- A. Expiring contracts
- B. Data quality o
- C. Marketing plans
- D. Overdue purchase orders

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**Answer: A, D**

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## Question: 3

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What are the key process flows of service procurement? Note: There are 3 correct answers to this question.

- A. Manage invoices
- B. Maintain quota arrangements
- C. Manage purchase orders
- D. Manage service contracts
- E. Manage service entry sheets

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**Answer: A, B, C**

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## Question: 4

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How do you identify errors in a test plan?

Note: There are 2 correct answers to this question.

- A. Review the detailed action log.
- B. Review failed process steps.
- C. Review canceled actions.
- D. Re-run the test plan.

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**Answer: A, B**

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**Question: 5**

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For which of the following actions can you use the SAP Fiori app My Purchase Requisitions?

Note: There are 2 correct answers to this question.

- A. Add, delete, or modify multiple account assignments to a purchase requisition item
- B. Change the fields of multiple purchase requisition items simultan
- C. Edit rejected purchase requisitions and rejected purchase requisition item
- D. Convert your purchase requisitions to purchase orders

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**Answer: A, C**

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