

Cisco

Exam 700-701

Cisco Application Centric Infrastructure for Account Managers

Version: Demo

[Total Questions: 10]

Question No : 1

How many APICs are recommended by Cisco for a Cisco ACI fabric?

- A. 6
- B. 5
- C. 4
- D. 3
- E. 2
- F. 1

Answer: D

Question No : 2

Which statement about the BiDi optics for 40G connection is true?

- A. BiDi optics is an industry standard and is supported in all 40G solutions.
- B. BiDi optics are build into the Cisco Nexus 9300 Switch, while eliminates the cost for separate optics.
- C. BiDi optics support 40G on low-cost copper cables.
- D. BiDi optics support 40G on existing 10G MMF cables in the data center, which often eliminates the cost to rewire.

Answer: D

Question No : 3

How many I/O module slots are available in the Cisco Nexus 9504 Switch?

- A. 4 slots
- B. 3 slots
- C. 2 slots
- D. 1 slot

Answer: A

Reference:

http://www.cisco.com/c/en/us/td/docs/switches/datacenter/nexus9000/hw/n9504_hig/b_n95

04_hardware_install_guide/b_n9504_hardware_install_guide_chapter_01.html (see the first table on the page, second row, first column)

Question No : 4

What is a Cisco Application Policy Infrastructure Controller?

- A. A Cisco ACI fabric controller with open API
- B. A third-party SDN controller that is compatible with all data center switches
- C. A controller module in the Nexus 9500 Switch
- D. A virtual application development environment

Answer: A

Reference: <http://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/aci-fabric-controller/at-a-glance-c45-730001.pdf>

Question No : 5

Which three aspects of an application often becomes negatively impacted by Infrastructure complexity? (Choose three)

- A. Application Lack of Responsiveness / Agility Issues
- B. Application Performance Issues
- C. Application Uptime Issues
- D. Application Outsourcing Issues
- E. Application Database Synchronization Issues
- F. Application Storage

Answer: A,B,C

Question No : 6

What is driving customer interests in SDN?

- A. Return on investment
- B. Programmability/ automation
- C. Application bandwidth
- D. Security compliance
- E. Big data analytics

Answer: B

Question No : 7

Which ability is needed to lead a successful ACI sale?

- A. Ability to connect specific initiatives to ACI value before a project has been launched
- B. Ability to connect executives to ACI value after a project has been launched
- C. Ability to connect the technical decision makers to ACI value after a project has been launched
- D. Ability to connect specific executives to ACI value before a project has been launched

Answer: A

Question No : 8

Which statement about the Cisco APIC is true?

- A. It stores policies.
- B. It provides a physical connectivity port to a legacy network
- C. It provides a test environment for applications.
- D. It stores the storage network profile.

Answer: A

Reference: <http://www.cisco.com/c/en/us/solutions/collateral/data-center-virtualization/unified-fabric/white-paper-c11-730021.html> (first para)

Question No : 9

Which three factors are often considered when qualifying an ACI sales opportunity?

- A. High availability, compatibility, and supportability
- B. Risk, relevance, and time
- C. Availability, scalability, and manageability
- D. Risk, relevance, and availability

Answer: C

Question No : 10

Which customer initiative is relevant for an ACI sales opportunity?

- A. Data center space reduction
- B. Power and cooling costs reduction
- C. Application acceleration
- D. Data center upgrades

Answer: C

Reference: <http://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/aci-fabric-controller/at-a-glance-c45-729864.pdf> (page 1, first para)

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