

Cisco

700-265 Exam

**Cisco Advanced Security Architecture for Account Managers
Exam Cisco**

**Questions & Answers
Demo**

Version: 12.0

Question: 1

Which three options are web and email security products? (Choose three.)

- A. Umbrella
- B. Cloudlock
- C. Web Security Appliance
- D. Investigate
- E. NGFW
- E. Meraki

Answer: A, B, E

Question: 2

Which two attack vectors are protected by remote access VPN? (Choose two.)

- A. campus and branch
- B. voicemail
- C. cloud apps
- D. email
- E. mobile

Answer: D, E

Question: 3

Which three options are attack vectors of the threat-centric defense? (Choose three.)

- A. Linux OS
- B. email
- C. web
- D. cloud apps
- E. DNS security
- F. voicemail

Answer: B, C, D

Question: 4

Which three options must a customer look for when choosing a security solution provider? (Choose three.)

- A. delivers better partner and customer support
- B. offers more than just niche products
- C. is committed to security
- D. generates higher margins on each sale
- E. provides solutions at the lowest cost
- F. prioritizes one security solution above all else
- G. creates new market opportunities

Answer: A, B, C

Question: 5

Which customer cost saver leverages current infrastructures without buying new appliances and avoids lengthy customizations?

- A. faster integration
- B. fewer resources to manage
- C. flexible licensing
- D. less time scoping a breach

Answer: C

Question: 6

Which component of NGFW and NGIPS provides a unified image that includes the Cisco ASA features and FirePOWER Services?

- A. Firepower Threat Defense
- B. Meraki MX
- C. Next GenerationIPS
- D. Cloudlock
- E. Advanced Malware Protection

Answer: A

Question: 7

Which three customer use cases address the best outcome? (Choose three)

- A. Propose the best scalability.
- B. Offer powerful and integrated products.

- C. Faster threat identification
- D. Deliver flexible deployment options.
- E. Enhance remediation.
- F. Provide complete protection.

Answer: B, D, F

Question: 8

Which three options does Cisco provide to customers for visibility and control against current security threats? (Choose three)

- A. 18-month device release cycle
- B. unparalleled network and endpoint visibility
- C. fast device policy updates
- D. unmatched security enforcement
- E. comprehensive policy enforcement
- F. granular device visibility and management

Answer: B, D, F

Question: 9

Which two Cisco business values demonstrate features of end-to-end protection and protection across the attack continuum? (Choose two.)

- A. completeness
- B. cost effectiveness
- C. protection
- D. control
- E. flexibility

Answer: C, D

Question: 10

Which component of AMP provides the details that customers need to address problems after a breach is identified?

- A. context awareness
- B. file sandboxing
- C. rapid remediation
- D. continuous analysis
- E. network control

Answer: C

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