

Cisco

700-105 Exam

**Cisco Midsize Collaboration Solutions for Account Managers
(MCAM)**

**Questions & Answers
Demo**

Version: 8.0

Question: 1

Which two operational benefits are provided by Cisco Business Edition 6000 virtualization? (Choose two.)

- A. reduced risk because each application runs on a separate physical server
- B. reduced costs through integrated management and a scalable platform
- C. time savings through easy platform management
- D. support for multiple management platforms
- E. reduced costs through support for traditional TDM-based voice systems

Answer: B, C

Question: 2

How does Cisco Collaboration address the need for different endpoints?

- A. by introducing Cisco data center unified computing functionalities to support collaboration requirements.
- B. by offering various different phones
- C. with a consistent user experience regardless of the type or location of the endpoint
- D. by focusing on software clients only O E) by enabling WebEx to support video

Answer: C

Question: 3

Which Cisco online resource provides partners with the most comprehensive set of Cisco BE6000 sales materials that are aligned to the sales cycle?

- A. Cisco Selling Collab Portal
- B. Cisco Business Edition 6000 Product home page
- C. Cisco Promotions and Incentive
- D. Cisco BE6000 Partner Sales Guide

Answer: A

Thank You For Trying 700-105 PDF Demo

To try our 700-105 Premium Files visit link below:

<https://examsland.com/latest-exam-questions/700-105/>

Start Your 700-105 Preparation

Use Coupon **EL25 for extra 25% discount on the purchase of Practice Test Software.**