

# Cisco

## Exam 700-038

### Advanced Collaboration Architecture Field Engineer Exam

Version: Demo

[ Total Questions: 10 ]

**Question No : 1**

Which two questions represent market trend complexities for considering a new collaboration experience? (Choose two.)

- A. How can we ensure that our employees are making the best use of all this information?
- B. How do you deal with cultural and language differences, not to mention conference calls at all hours?
- C. How can we make sure we and our employees are getting the information we need, when we need it?
- D. How can we manage operational and capital costs in the face of increasing needs from the business?
- E. How can we build customer intimacy when we have so many customers communicating with us?

**Answer: A,D**

**Question No : 2**

Which option represents an organizational change objection?

- A. A migration is impossible without high costs or operational fallouts.
- B. We are expanding and acquiring new business. This is the wrong time to switch to collaboration.
- C. How can a collaboration architecture help reduce our operating expenses?
- D. How can we justify the fact that it is far more expensive than upgrading our existing solution?

**Answer: B**

**Question No : 3**

Which two options are characteristics of Cisco collaboration cloud-based solutions? (Choose two.)

- A. private cloud collaboration solution
- B. data center interconnected solution
- C. hosted collaboration solution partner cloud
- D. security intelligence operations

E. integrated computed stacks

**Answer: A,C**

**Question No : 4**

Which of the following is a main business requirement in the financial services industry?

- A. lower IT expenses through virtualization
- B. high-performance trading
- C. customer retention
- D. integration of financial trading applications at the desktop
- E. reduce time to market for new innovative financial products

**Answer: B**

**Question No : 5**

Which two statements describe how Cisco Validated Designs help to build BOM faster"? (Choose two.)

- A. Cross-architectural aspects assist with proper design.
- B. They help a presales engineer to better understand a customer's business.
- C. They help to verify any BOM that is created.
- D. Cisco architects use Cisco Validated Designs to attach a network diagram to a BOM.
- E. Proven, tested designs ensure BOM will not change frequently

**Answer: A,D**

**Question No : 6**

Which two options should you keep in mind when presenting a solution for the business side to the non-IT executives? (Choosetwo)

- A. They need to know how the collaboration architecture will help achieve their strategicgoals.
- B. They need detailed information about the different layers of the future collaboration

architecture.

- C. They need to understand the applications and services that you have embedded in your architectural design.
- D. They need information on how collaboration architecture will be deployed and serviced.
- E. They need to know how the collaboration architecture will provide benefits and support their operational business.

**Answer: A,E**

**Question No : 7**

Which option is a next-generation agent and supervisor desktop that offers a user-centric design to enhance customer care satisfaction along with a collaborative experience?

- A. Cisco WebEx
- B. Cisco SocialMiner
- C. Cisco Finesse
- D. Cisco Jabber

**Answer: C**

**Question No : 8**

Which statement best describes Cisco Smart Business Architecture?

- A. Cisco Smart Business Architecture is a set of modeling tools that help customers design their future Cisco Collaboration Architecture model
- B. Cisco Smart Business Architecture is a set of advanced design guides to help customers and partners design new advanced architectures.
- C. Cisco Smart Business Architecture is a solution-level series of step-by-step solution and architecture guides to help quickly and efficiently implement mainstream architectures.
- D. Similar to Cisco Validated Designs, Cisco Smart Business Architecture helps early adopters to implement new technologies before they become mainstream technologies

**Answer: C**

**Question No : 9**

Which two options are ways by which collaboration has impacted the government sector?  
(Choose two.)

- A. improved safety and security
- B. increased employee productivity
- C. improved operations and impact
- D. anytime, anywhere learning
- E. growing loyalty

**Answer: A,C**

**Question No : 10**

Which Cisco Telepresence product series exemplifies simple-to-use immersive collaboration?

- A. TX Series
- B. MX Series
- C. Profile Series
- D. EX Series

**Answer: A**

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