

# **Oracle**

## **1Z0-1026 Exam**

**Oracle Pricing Cloud 2018 Implementation Essentials Exam**

### **Questions & Answers (Demo)**

## Version: 7.0

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### Question: 1

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Which three Pricing Architecture components are required for executing the pricing process?

- A. Pricing Segment
- B. Pricing Rules
- C. Service Mapping
- D. Charge Lists
- E. Algorithms
- F. Matrix Classes

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**Answer: CEF**

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<https://docs.oracle.com/en/cloud/saas/supply-chain-management/18b/faupr/managing-pricing-algorithms-service-mappings-and-matrix-classes.html#FAUPR1998171>

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### Question: 2

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You are explaining Pricing Segments to a client.

Which three statements describe the true purposes of a pricing segment that you could share with your client?

- A. categorize set of customers
- B. understand customer business motivations
- C. achieve profitability goals
- D. serve as a repository for Price Lists
- E. offer custom pricing solution to customer
- F. define rules that assign a pricing segment to a pricing strategy

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**Answer: ABE**

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[https://docs.oracle.com/cloud/farel12/scmcs\\_gs/FAUPR/FAUPR1971768.htm#FAUPR1171254](https://docs.oracle.com/cloud/farel12/scmcs_gs/FAUPR/FAUPR1971768.htm#FAUPR1171254)

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### Question: 3

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Your customer wants to change costs based on the quality of products ordered.  
What must be configured to achieve this requirement?

- A. Shipping Charge Adjustment
- B. Shipping Tier Adjustment
- C. Cost List Adjustment

- D. Firelight List Adjustment
- E. Quality Based Shipping Charges

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**Answer: C**

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**Question: 4**

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Your customer wants to have a price list that determines pricing when transferring between two internal organizations.

Which two algorithms supports this policy?

- A. Process Transfers Pricing Strategy
- B. Price Sales Transitions
- C. Get Sales Pricing Strategy
- D. Price Material Transfers

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**Answer: A**

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**Question: 5**

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Which component must a customer use to define adjustments?

- A. Piking Strategy
- B. Pricing Profile
- C. Surcharge Lists
- D. Shipping Charge Lists
- D. Discount Lists

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**Answer: D**

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**Question: 6**

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Which two statements are true regarding the relationship between pricing strategies and pricing segments?

- A. You can use different pricing strategies for the same pricing segment.
- B. Every pricing segment can have a different pricing strategy.
- C. Each customer should have a different pricing segment and, therefore, a different pricing strategy.
- D. You can only use one pricing strategy for all pricing segments.
- E. Pricing strategies and pricing segments are not related.

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**Answer: CD**

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**Question: 7**

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In which two lists are you able to define a matrix rule based on the out of the box setups?

- A. Cost List
- B. Pricing Algorithm
- C. Discount list
- D. Surcharge List
- E. Price List

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**Answer: AC**

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